

# How To Become A Professional Will-Writer?

**Your investment and commitment:- RM2,788 which includes:-**  
 1. A five years Rockwills franchise licence. Renewal upon expiry.  
 2. Four full days Professional Will-Writing & Trust training at Wisma Rockwills, HQ.

## Your Income Based On Types of Rockwills Services

Types of Rockwills Services / Overriding Commission	
Will Writing Fees	
Will Safe Custody Fees - Annual Custody ( <i>Renewal yearly</i> )	
- Lifetime Custody	
- Exclusive Lifetime Custody (ELC)	
Will Translation Fees - English to Chinese	
RWT - Executor / Trustee Appointment Fees	
RWT - Estate Admin. Services Package – eg UPrepare, Udeclare,	
RWT - Living Trust Set Up Fees etc	
RWC - SPWW Overriding Commission (1st generation)	
RWC - SPWW Overriding Commission (2nd generation)	
RWT - SPWW Overriding Commission (1st generation)	
RWT - SPWW Overriding Commission (2nd generation)	
<b>RWT Estate &amp; Trust Admin. Fees</b> ( <i>Deferred Income*</i> )	

ROCKWILLS' INCENTIVES AND CAREER PROSPECT	
Cash bonus & annual overseas incentives trip	Yes
Career advancement opportunities to Senior PWW	Yes
Perpetual income and over-riding for Senior PWW	Yes

### Rockwills Service Centre

**Chong Mok Yong** RFC(USA)

Senior Professional Will-Writer / Professional Estate Planner

Telephone: 03 - 7782 1993 / 4291 0833

Mobile: 012-303 9383

Email: [info@rockwillsonline.com.my](mailto:info@rockwillsonline.com.my) / [smwills888@gmail.com](mailto:smwills888@gmail.com) (personal)

Website: [www.rockwillsonline.com.my](http://www.rockwillsonline.com.my)

*Making Your Dream Come True!*

## **Frequently Asked Questions on Rockwills Franchise**

**1. What is the qualification to join as a Professional Will-Writer?**

There is no specific qualification, as long as you can read, write in English or Chinese or other languages you are able to join us.

**2. Do I have to type all the Wills? I am not good in English and hate typing!**

No, you do not. You merely gather all the relevant information necessary in his/her Will on a Will-Writing Information form (WWIF) and send it to PSC or legal Department. PSC or Legal Department will draft the Will for you.

**3. I have no sale and marketing experience, can I do this business?**

Yes, you can. Will-Writing is a business that do not need “Hard selling”, the correct and effective way is to share your knowledge in Will-Writing instead and clients who need your service will look for you.

**4. How to promote my business?**

Through advertisements in newspapers, flyers distribution, road shows at Malls or public area, giving Will talk at office and homes etc. These are some effective ways to promote Will-Writing services.

**5. How does Rockwills pays a franchisee? Based on commission?**

The income is commission based. Thus, the more cases closed and submitted, the more will be the commission income payable. Furthermore, there is deferred income for the franchise holder in the future if clients under the franchise licence who appointed Rockwills Trustee Berhad as their Trustee later passed on.

**6. What are the advantages of associating with you as compared to other franchisee/Will-Writer under Rockwills?**

Briefly, some of the advantages and benefits to associate with us are:-

- You receive personal attention in your business.
- With a Service Centre (PSC) supporting your business, you will learn more as you deal personally with the PSC.
- Our PSC can draft your urgent Will immediately should need arises. Thus, you provide better service to your clients.
- With more than 10 years experience in Will-Writing, we have good exposure in this business, able to share, assist you in all aspects of your business. Everyone needs and looking for an experience mentor!
- Only specialized in Will and Trust, do not have other business like insurance, unit trust etc. Fulltime in Will-Writing for the past 10 years!
- Preparation of Will normally via e-mailing, thus, saving travelling time and cost to and fro Wisma Rockwills. Making you more efficient and cost effective.
- Assist in all your marketing activities e.g. be your speaker, form group advertisement, road shows etc.
- We are one of the few most consistent annual awards winning Senior Franchisee in Rockwills. Always join the best people or group in any industry!
- We have an established operations system to assist you. A good operations system is crucial in any successful business!